## 5 Critical Pain Points in the Purchase Path Solved with Customer Feedback



of online shopping carts

are abandoned on

(<u>Baymard Institute</u>)

average



People's expectations of brands are higher than ever, and with retention and loyalty at stake, brands are scrambling to drive great experiences. Find out how to use qualitative feedback to prevent and solve for the most common challenges of the customer journey.

## Common Pain Points in the Customer Journey



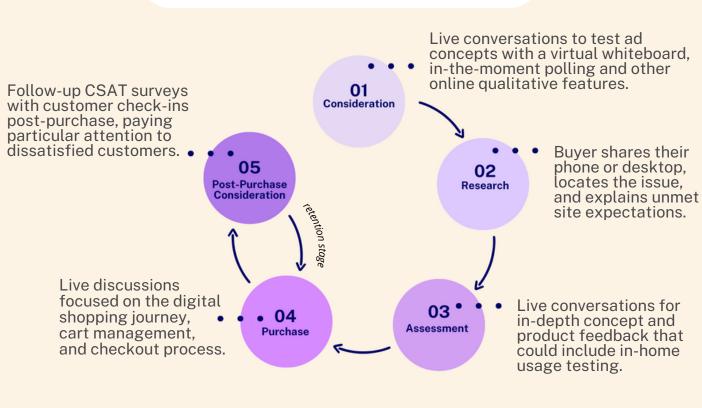
## Customer Feedback Methods that Help Avoid Pain Points

click on ads because

they expect an

answer to their

question (Clutch)



Companies that are customer-centric are

600
more profitable
(Deloitte)

Qualitative insights, whether gathered through live online discussions or unmoderated feedback, help brands both anticipate and overcome challenges to the customer journey. Learn more about turning experiences into insights with Discuss.

